## 2023 DART Customer Satisfaction Survey Results

Nevin Grinnell Marketing VP - CMO



## **Executive Summary**

All key metrics improved in 2023, especially among our core riders

- Satisfaction and NPS for dependent riders exceeded choice riders in 2023
- DART's longer-tenured customers and multi-modal (bus+rail) customers reported higher improvements
- <u>Please note</u>: most of the action items affecting Cleanliness, Security and Reliability were put in-place January 2023

Performance improved across all drivers of satisfaction, more for timeliness and safety (at DART facilities, in parking lots)

GoLink safety is also important, as are conditions and accessibility of locations.

The trend is looking favorable, and consistency with our efforts regarding Security, Cleanliness, and Reliability are key



## Objectives and Methodology

## **Objectives and methodology**

- This survey is a tracking study that monitors shifts in customer satisfaction over time.
  - Conducted annually since 2012 (except in 2020 due to COVID)
- Survey was executed June and July
- Data collection methods
  - Paper surveys and QR code option for onboard intercepts
  - Online surveys
    - Promoted through GoPass, DART website, email, and social media



## **Sample Size & Weighting**

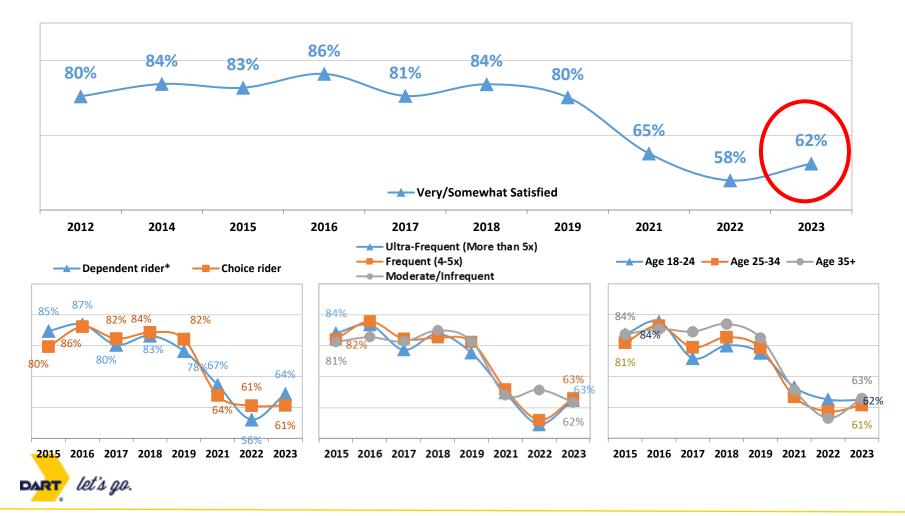
- 6,493 qualified responses (margin of error in reported results: +/- 1.25%)
  - Political poll survey between 500 1000 usually with a margin of error or 3 or greater
- 70% of the survey must be answered including the following key questions:
  - Q1) Available means of transportation, Q8) Services typically used, Q9) Frequency of DART usage.
  - Q20) Gender, Q21) Age, Q22) and Q23) Ethnicity
- Data is weighted by age, ethnicity, and income.

Total	Sample Sizes	Ethr	nicity (2022	)	l	ncome (2022)		Age (2022)			
	Unweighted	Weighted		Unweigh ted	Weighted		Unweighted	Weighted		Unweighted	Weighted
2012	5700	5207*	A fui		E 40/	< 25K	48%	47%	18-24	17%	17%
2014	6025	5433*	African Am	44%	51%	\$25K-\$50K	23%	28%	25-34	26%	19%
2015	5837	5421*	Hispanic	21%	21%	>\$50K	24%	13%	35-44	41%	40%
2016	2918	2837*	White/Other	36%	28%						
2017	5853	5853				Don't know	6%	13%	55+	15%	23%
2018	3596	3596				/ no answer					
2019	6585	6585									
2021	6676	6676									
2022	6185	6185									
2023	6493	6493									
D/	NRT let's g	0.									

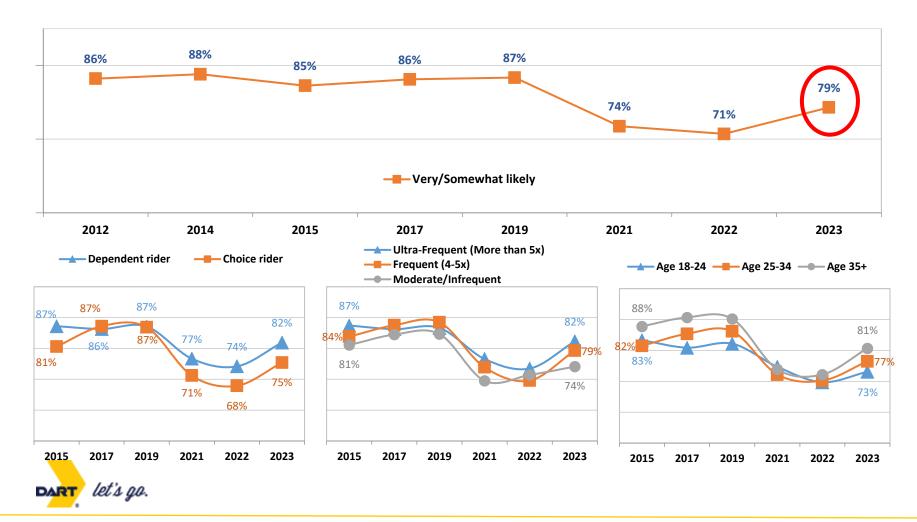
\*Note: Due to missing data, the overall sample sizes available for weighting were smaller than the previously reported, unweighted sample sizes.

### Topline Satisfaction Metrics

### **Overall satisfaction improved in 2023, reversing a declining trend**

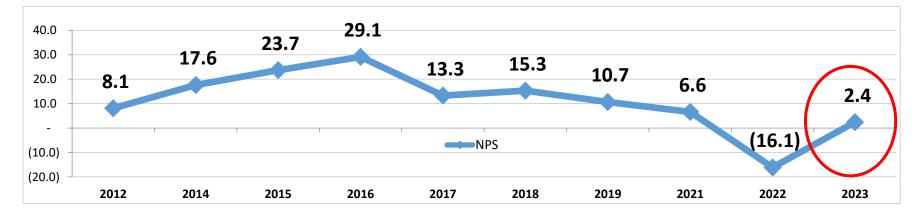


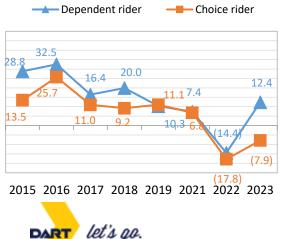
## Likelihood to Continue Using DART rose in 2023

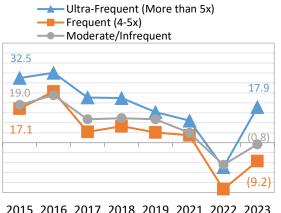


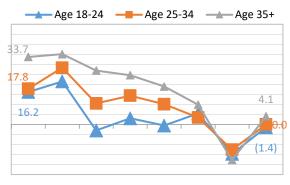
Q14. How likely are you to continue using DART in the future? (5-point scale, Very likely to Not at all likely)

## DART's Net Promoter Score rebounded after a decline in 2022





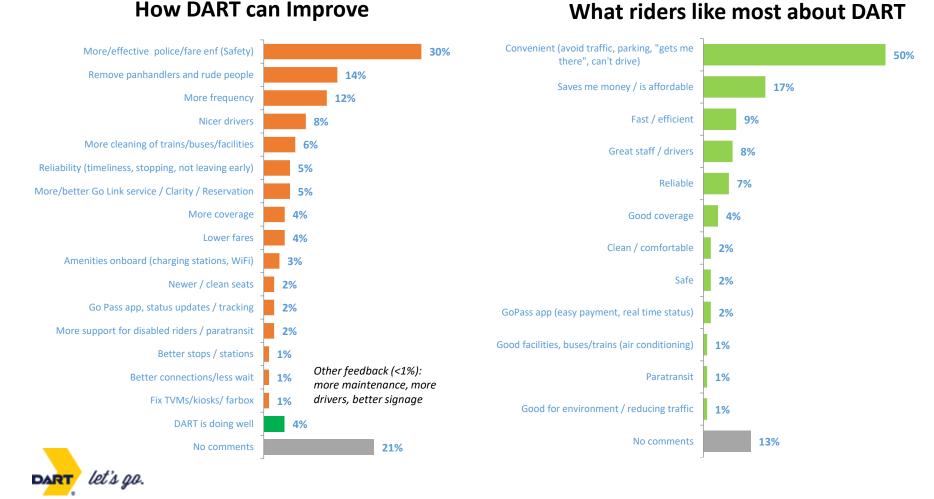




2015 2016 2017 2018 2019 2021 2022 2023

## Security, Panhandlers, and Frequency are the most desired improvements

#### **Open-ended responses**



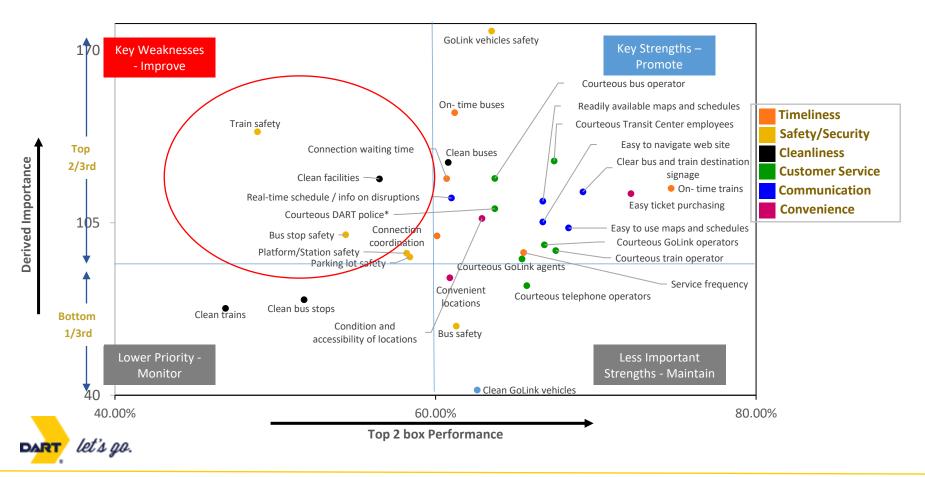
#### Q30. In your opinion, how could DART improve its service for you? (open ended)

### **Key Driver Analysis**

#HungerActionMonth

## Timeliness is now a strength, security is an area of opportunity

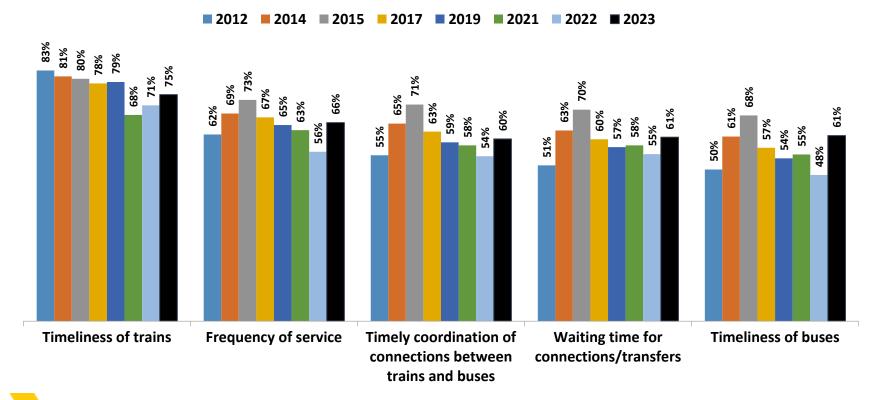
Derived importance vs. DART performance on them



### Drivers of Satisfaction Timeliness, Cleanliness, Safety, Convenience and Customer Service

## DART's rating for timeliness improved across all measures

### Timeliness

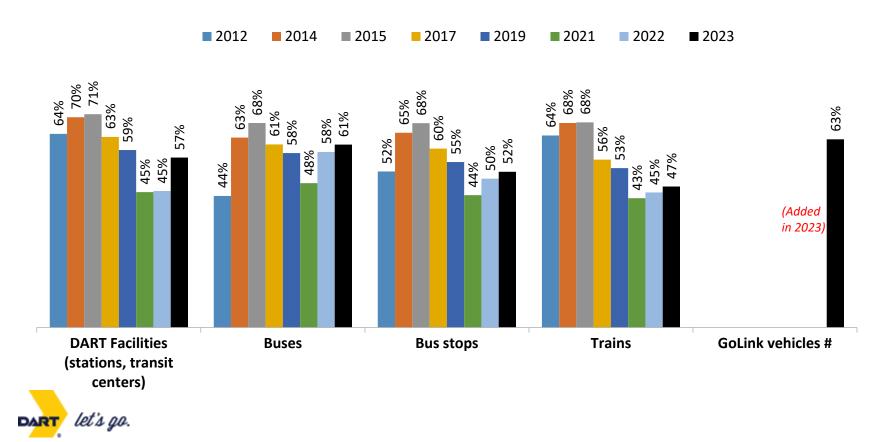


Note: This question was not asked in 2016. Q27. How would you rate DART's performance on the following criteria?

'et's ao

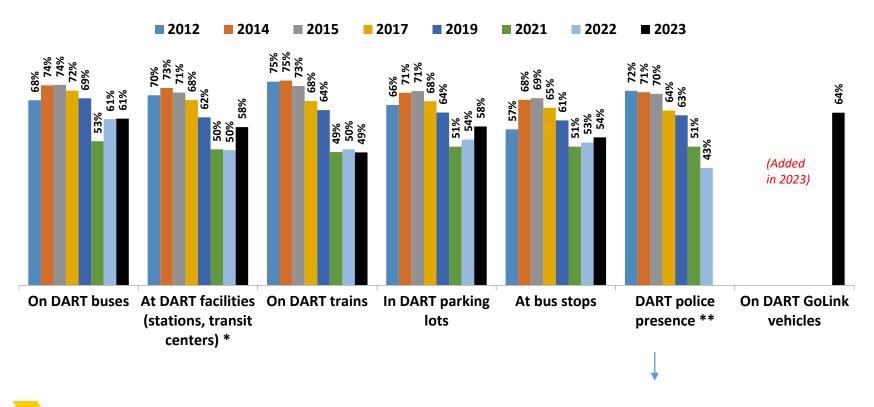
## Cleanliness improved overall and significantly for DART facilities

### Cleanliness



## Security scores improved slightly at DART facilities and parking lots

### Security



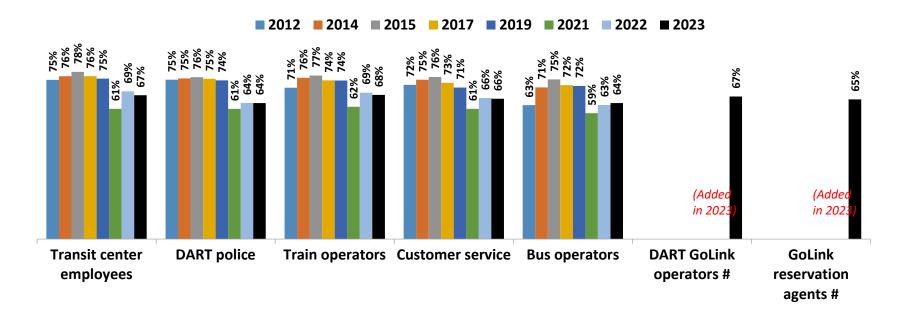
\*\* Question was asked differently in 2023: How satisfied are you with the presence of DART personnel when using DART?

\* Updated to include facilities other than platforms in 2023; Q27. How would you rate DART's performance on the following criteria?

let's go.

## Performance on customer service is stable versus year-ago

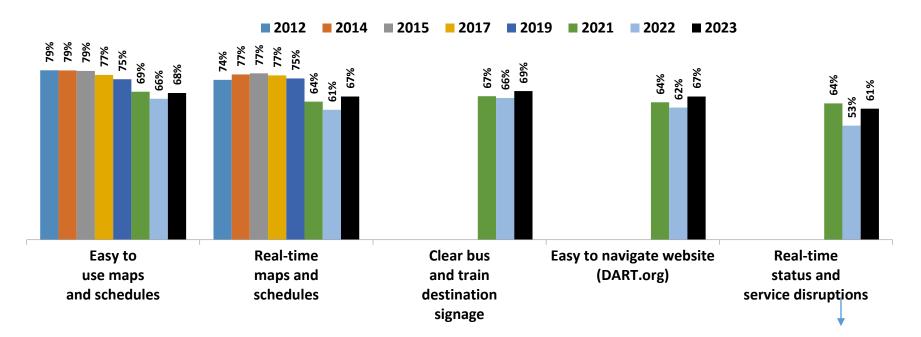
#### **Customer Service**





## DART Communication performance improved slightly across all measures

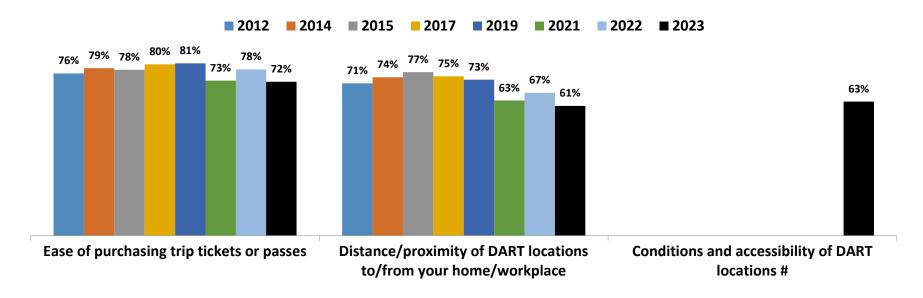
### Communication





## The ratings for convenience attributes declined slightly

#### Convenience

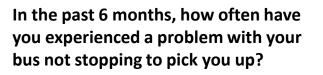


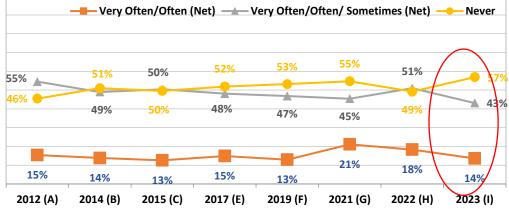


# The perception of buses not showing up/not stopping improved significantly

In the past 6 months, how often have you experienced a problem with your bus not showing up at all?

65% 50% 51% 55% 48% 46% 48% 49% 50% 35 26% 21% 15% 15% 15% 14% 13% 13% 2012 (A) 2014 (B) 2015 (C) 2017 (E) 2019 (F) 2021 (G) 2022 (H) 2023 (I)

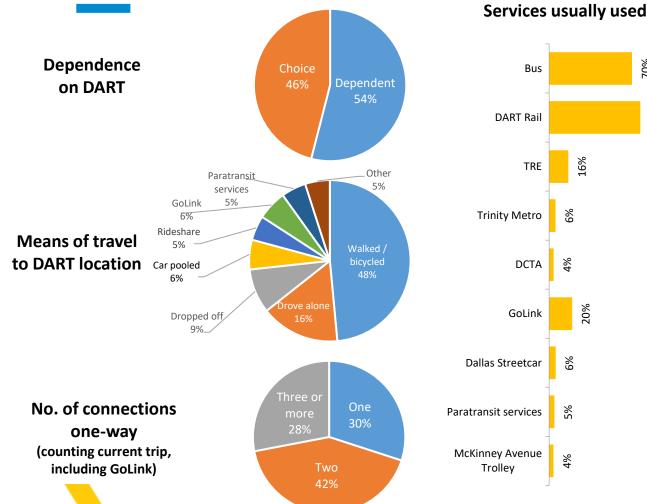






New in 2023: How often experience problems with bus leaving early from stop? 20% Very Often/Often; 48% Never

## Trip details and usage of DART in 2023



let's go.

DART



Awareness of services

## **Next Steps**

- Continue action items to affect Cleanliness, Security and Reliability to drive satisfaction
  - Maintain consistency easier for scores to decline and slower to increase
- Look to execute the Customer Satisfaction survey May/June vs. June/July
  - Minimize summer heat
  - Better capture higher education
- Consider new questions within the survey
  - Fare/Value
  - Incremental GoLink questions
  - DART presence



## **THANK YOU!**

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### Appendix: Respondent details, additional charts

#### **Changes to data collection in 2023: online surveys**

#### **Onboard data collection was augmented:**

- 1. Onboard QR code option (respondents could complete survey on their devices, while riding)
- 2. Online survey promoted through GoPass, DART website, email and social media (riders could complete survey at their leisure)

Focus on Spanish-speaking riders, using bi-lingual staff and Hispanic-heavy routes

#### Four datasets collected (three were used for analysis)

Dataset	Used ?	Sample size	% of total
#1. Onboard paper survey	Y	4,481	69%
#2. (NEW) Onboard QR code	Y	362	6%
#3. (NEW) Online survey - GoPass	Y	1,650	25%
TOTAL sample (1+2+3)		6,493	
#4. (NEW) Online survey (other sources besides GoPass)	Ν	1,518	N/A

#### **Benefits**

- Increase data collection efficiency
- Boost feedback from less responsive segments
- Minimize data entry issues with paper surveys
- Feedback from unacculturated ethnic minorities

#### **Potential implications**

- Potential trend breaks due to new data sources
- Variations in responses due to survey environment (while riding vs. at desk)
- Potential for double counting (onboard and GoPass)

All results in this report are based on combined data from these three datasets: (1) Onboard paper surveys, (2) Onboard QR Code and (3) Online survey of GoPass users

#### Sample collection by bus route and rail line

DART

	= <b>6,493</b> ART Riders			<b>10-Minu</b> Survev	te	Jun 5 – Jul 21, 2023 Data-Collection Dates						
Recru	<b>Recruitment: In-person interviews were done at key connection centers via pencil/paper and tablets.</b> Unweighted Percentages By Route Detailed Below (Showing 0.1% Or Greater)											
Rail line	Online n=300	Paper n=2,459		Bus route	Online n=57	Paper n=1,981		Bus route	Online n=57	Paper n=1,981		
Green	33%	30%		30		1%		222		1%		
Red	26%	25%		38	2%	3%		224		1%		
Blue	21%	23%		41				227	7%	2%		
Orange	19%	23%		45		0%		229		1%		
orange	1970	2370		47		1%		230	4%	7%		
Bus route	Online	Paper		57	4%	6%		231	2%	0%		
Bustoule	n=57	n=1,981		101	2%	3%		232				
1	2%	1%		103	2%	0%		233	2%	0%		
3	2%	2%		104		1%		235		0%		
5		3%		105		1%		236		0%		
9		7%		106		1%		237	2%	1%		
13	2%	4%		108	2%	1%		238				
15		3%		109		2%		239		2%		
16	18%	3%		114		0%		240	2%			
17	2%	2%		200		1%		241	4%	0%		
18	7%	6%		202		1%		245		0%		
20		4%		214		0%		247		1%		
22	16%	5%		218				249	4%	0%		
23	2%	1%		220				442		1%		
25		1%		221	4%			883	12%	9%		
27		0%				dom willing to		Other		13%		

Respondent criteria: DART riders selected at random, willing to take survey



## Data collection process – key activities (services provided by CMI)

#### Collection

All riders were randomly selected thus removing interviewer bias and ensuring coverage by boarding along each route

Data collectors offered Paper and QR code options to respondents. Most riders chose the paper version.

A large number of riders said they completed the survey on GoPass (electronically). It is likely that this group of riders may have chosen the QR Code/electronic option if available.

Language - Surveys were provided in both Spanish and English

Challenges: Survey fatigue from other DART surveys (DART Fare Study, NCTCOG, DART Modernization Survey)

Confusion due to survey collaterals given away by Fare enforcer officers (for a different survey).

Fewer riders due to heat and new bus network

People expect immediate gratification, otherwise not taking the surveys.

#### **Quality checks and Data Entry**

• Two daily shifts (morning and afternoon) for onboard collection, under the guidance of separate supervisors.

• For every paper survey collected, the data collectors initial their surveys, and their supervisors initial the surveys.

• Paper surveys sent to Quality Control team by the end of the day for a high-level overview & checking if both pages, the majority of questions have been completed.

• Paper surveys then scanned and sent to Data Entry Team who performs additional quality checks to look for duplicates or irregular patterns.

• The Data Entry Team manually inputs all scanned surveys into the system by filling out the Online Survey that was specifically designed for the Paper Surveys.

• Final step: technical team qualified response based on preset guidelines:

- 7 specified questions must have beeen answered
- 70% Rule: 44 of 63 specified, evaluated responses completed



#### **Objectives:**

Test a Spanish-speaking first approach to gain higher participation of the Hispanic community

#### **Process:**

Identify a high Hispanic index survey location and approach everyone in Spanish language first, then defer to English

Focused on the Downtown Irving/Heritage Crossing Station on two morning and afternoon shifts.

Data collectors walked up to every rider and asked if they would like to take the survey in Spanish. If the person did not understand Spanish, the data collector asked the same question in English.

#### Summary:

- Most Spanish-speaking riders preferred to take the survey in English.
- Several older Hispanic/Latino riders said they could not read
- Younger Hispanic/Latino riders were more willing to complete the survey and preferred to complete the survey in English.
- The approach and style of interaction with Spanish-speaking riders, especially the older population, may have played a factor in their decision to complete the survey.
- Less than a third of riders approached were willing to complete the survey. It is worth considering benchmarking against other station locations in the future.



Of those respondents who took a survey, we received a higher percentage taking it in Spanish

Data Collector 1:	Data Collector 2:						
People Reached: 70	People Reached: 45						
Total Surveys completed: 20	Total Surveys completed: 20						
• Surveys completed in Spanish: 6 (30%)	<ul> <li>Surveys completed in Spanish: 8 (40%)</li> </ul>						
<ul> <li>Surveys completed in English: 14 (70%)</li> </ul>	<ul> <li>Surveys completed in English: 12 (60%)</li> </ul>						



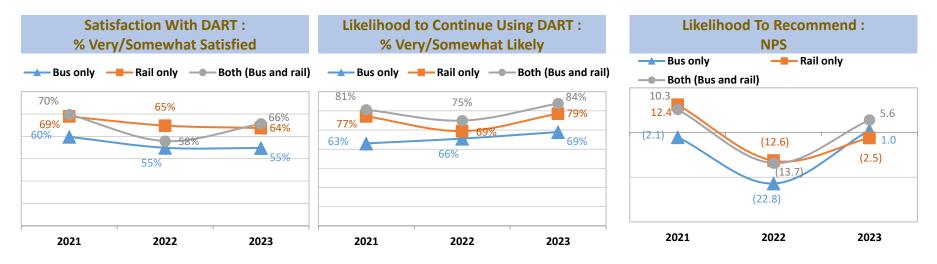
#### **Weighted - Sample Demographics**

	2012	2014	2015	2016	2017	2018	2019	2021	2022	2023		2012	2014	2015	2016	2017	2018	2019	2021	2022	2023
Gender	%	%	%	%	%	%	%	%	%	%	Household Size	%	%	%	%	%	%	%	%	%	%
Male	53	53	53	53	53	55	52	62	60	58	1	19	18	16	n/a	21	n/a	21	23	25	25
Female	47	47	47	47	47	45	48	38	39	39	2	25	25	30	n/a	27	n/a	28	29	29	28
	.,					13		50			3	22	24	28	n/a	22	n/a	21	25	23	25
Self-describe									1	1	4 or more	34	33	25	n/a	31	n/a	30	23	22	22
Age											Average #	2.7	2.7	2.6	n/a	2.6	n/a	2.6			
18 to 24	28	28	28	28	28	28	28	25	17	17											
25 to 34	33	33	33	33	33	33	33	34	20	19	Language of Surve										
35 to 44	20	20	20	20	20	20	20	16	24	24	English	97	97	99	96	98	94	95			[]
45 to 54	12	12	12	12	12	12	12	13	16	16	Spanish	4	3	1	4	2	6	5			
55 to 64	6	6	6	6	6	6	6	8	17	17	Segments										
	-	-	-		-			0			Reliant Comm								23	43	27
65 or older	2	2	2	2	2	2	2	4	7	6	Corporate								7	21	7
Ethnicity											Comm										
African Am	60	57	60	57	56	53	48	65	53	65	Task Rider								16	28	21
Caucasian	23	23	26	26	25	23	27	23	24	25	Event Rider								4	6	4
Asian	3	3	3	4	5	5	8	5	7	7	Not determinable								50	2	40
	-										Household Income	2									
Other	18	19	15	15	17	21	20	8	18	4	Under \$15,000	47	46	43	46	40	40	31	31	23	31
Hispanic											\$15,000 - \$24,999	23	25	26	24	22	24	21	20	24	22
Yes	19	21	22	20	20	23	24	18	22	24	\$25,000 - \$49,999	18	16	20	18	22	19	23	22	28	32
No	81	79	78	80	80	77	76	82	78	76	şzs,000 - ş49,999	10	10	20	10	22	19	23	22	28	52
Employment Sta	atus										\$50,000 - \$74,999	7	7	6	7	9	8	13	13	15	8
Employed	69	67	68	na	78	na	77	68	81	66	\$75,000 and over	6	6	5	6	9	8	12	6	10	7
Not employed	31	33	32	na	22	na	23	32	19	34	Average income	\$27.8K	\$27.6K	\$27.4K	\$28.1K	\$31.8K	\$30.8K	\$37.8K			

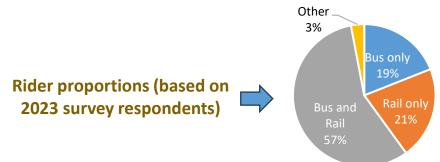


#### DART's multi-modal riders have higher satisfaction metrics

#### Satisfaction metrics by Bus vs. Rail riders



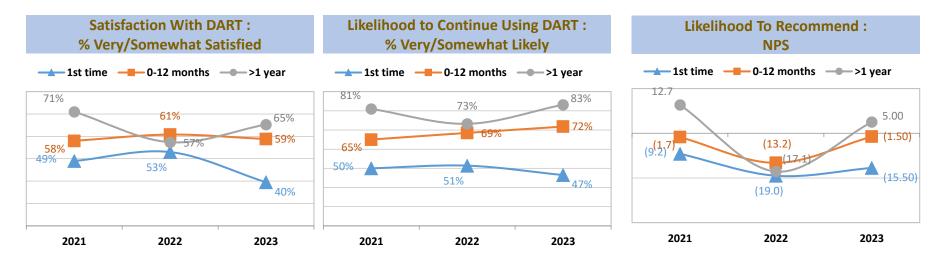
Bus-only and rail-only riders did not show any improvement in satisfaction

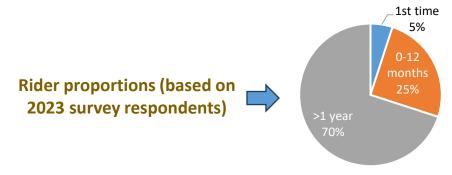




## DART does well with longer tenured riders; there is room for improvement in the onboarding experience of new riders

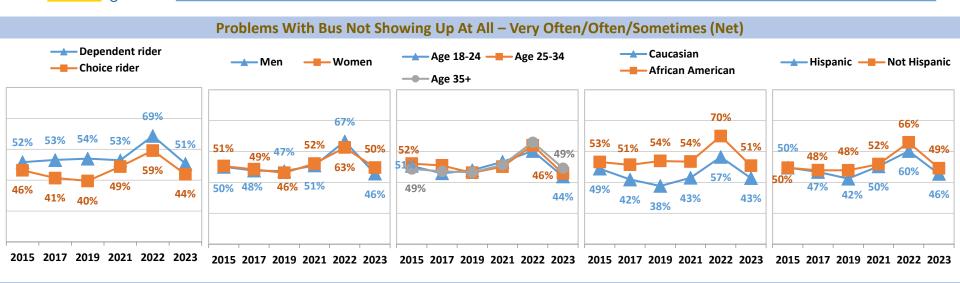
#### Satisfaction metrics by tenure with DART



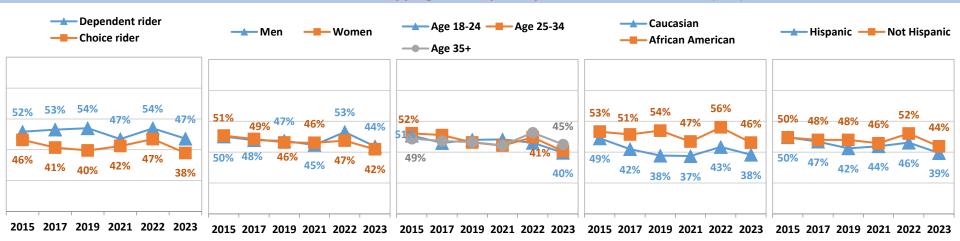


## DART

## DART improved its performance on buses not showing up or not stopping to pickup

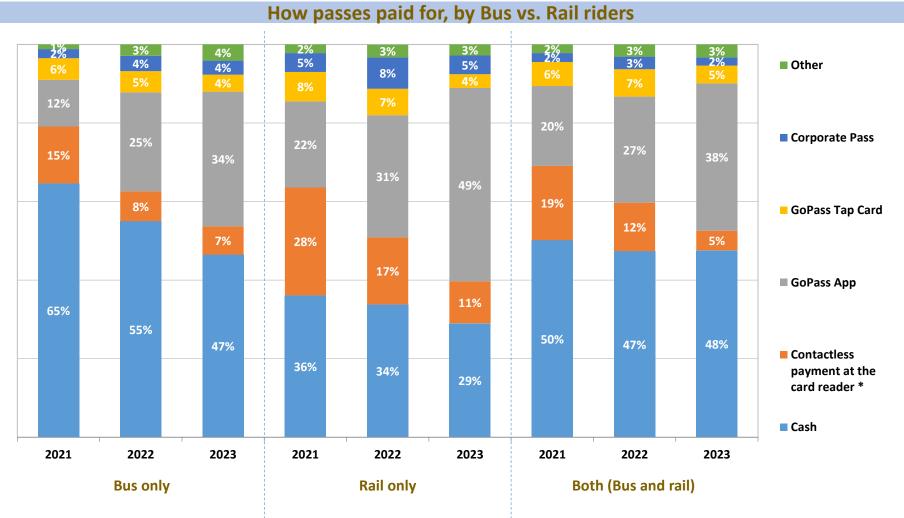


Problems With Bus Not Stopping to Pickup– Very Often/Often/Sometimes (Net)





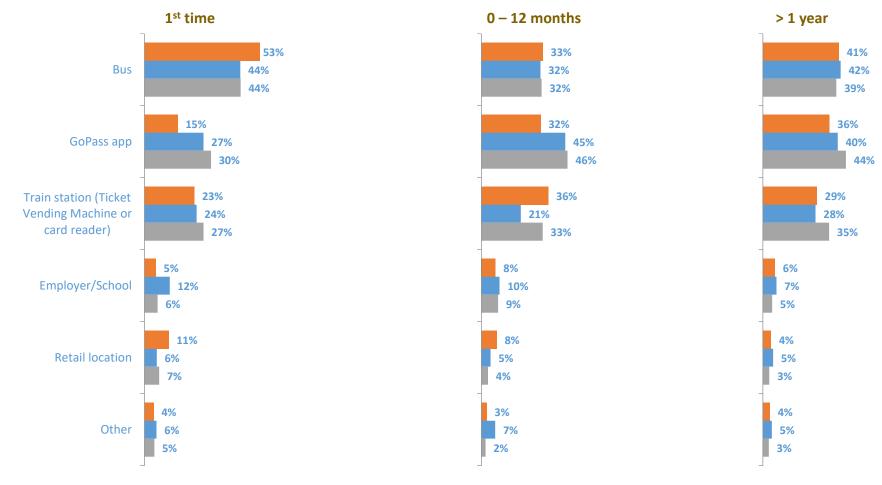
## GoPass app usage increased across the board, has highest usage among Rail riders



Q5. How do you typically pay for the DART passes you use? \* Reworded in 2023

## **GoPass is now the second most popular way to pay for** passes

#### • This question was reworded in 2023: from "where passes are purchased" to "where do you pay



**2021 2022 2023** 

Q4. Where do you typically pay for your DART ride?



## **20% of respondents use GoLink; bus-only has remained flat at 19%**

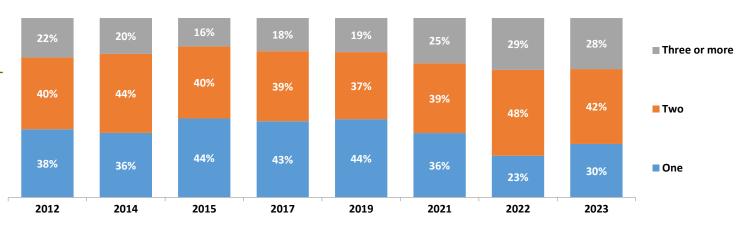
#### **Services Typically Used (% of all respondents)**

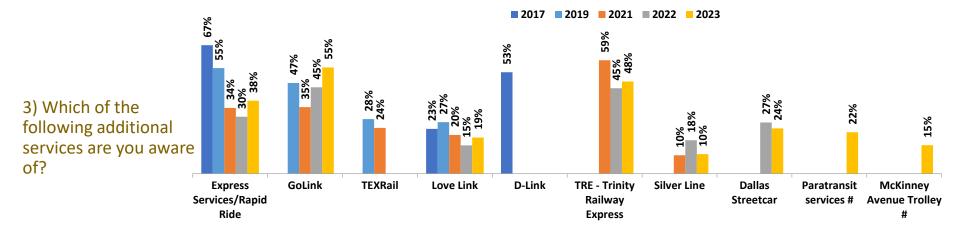
	'12	<b>'14</b>	<b>'15</b>	<b>'16</b>	<b>'17</b>	'18	'19	'21	'22	'23
Base: n=	5207	5433	5421	2837	5853	3596	6585	6542	6185	6493
Bus	71	71	71	71	71	71	71	68	82	70
DART Rail (Net)	60	59	56	58	58	59	59	76	79	77
GoLink										20
Trinity Railway Express	6	8	10	8	9	6	8	12	17	16
Dallas Streetcar										6
Trinity Metro										6
Paratransit services										5
DCTA	2	2	3	2	3	2	3	6	2	4
McKinney Avenue Trolley										4
Bus Only	39	39	39	39	39	39	39	19	19	19
Trains/Rail Only	29	29	29	29	29	29	29	26	16	21
Both	32	32	32	32	32	32	32	49	63	57

## More riders are taking trips without connections

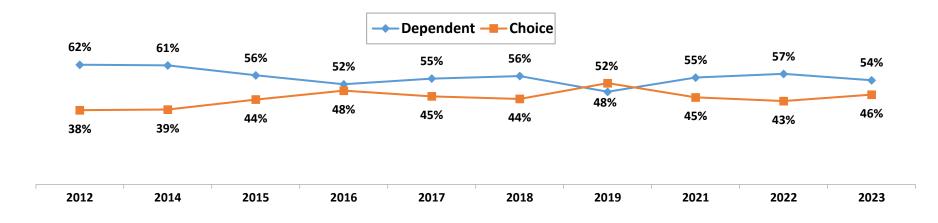
**DART Trip Today** 

2) Counting this DART trip, how many connections will you make (one way, including GoLink)?





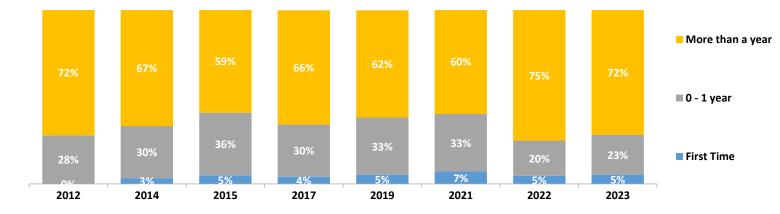
## Dependent riders continue to outnumber choice riders but the gap narrowed slightly in 2023



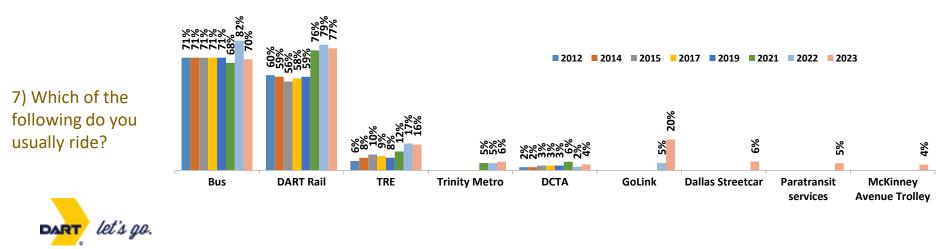


New: Which of the following describes you best?

# 72% of respondents have been riding for less than a year

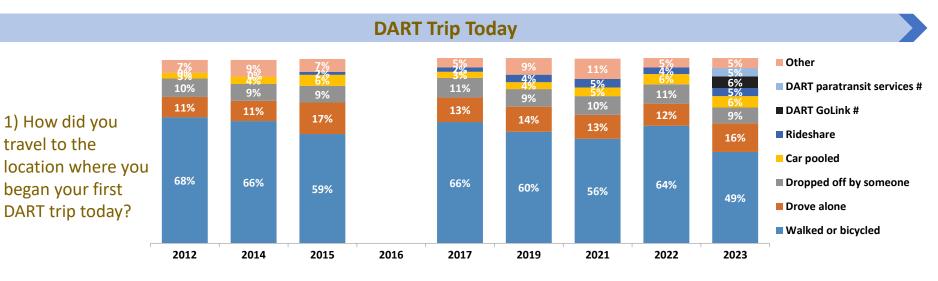


6) How long have you been riding DART?



# DART The redu

# The proportion of riders who walk/bike to DART has reduced with GoLink and paratransit services

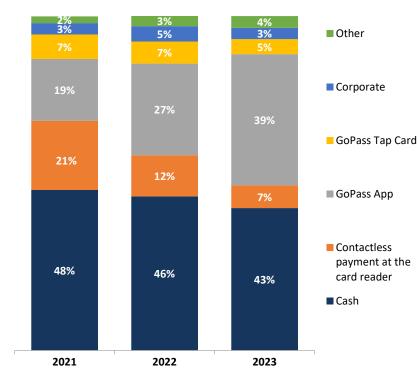


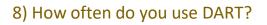
# DART

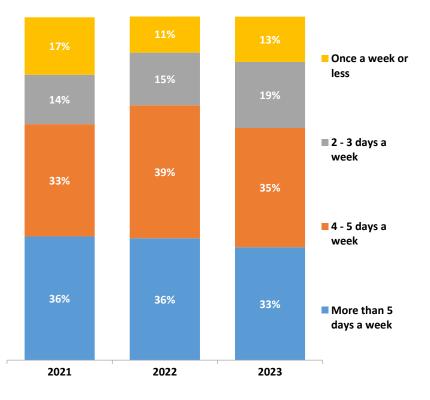
### GoPass App usage continues to grow – nearly 40%; Frequency of usage declined slightly

### **Usage Of DART Passes**

### 5) How do you typically pay for your DART ride?



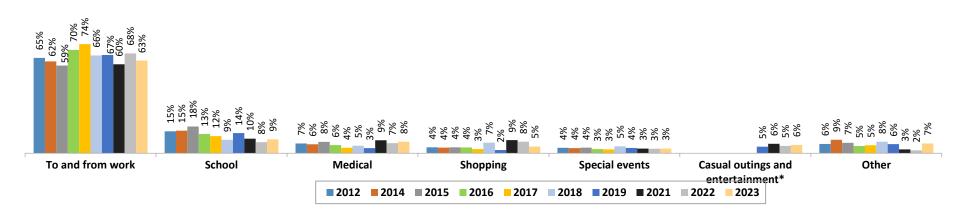




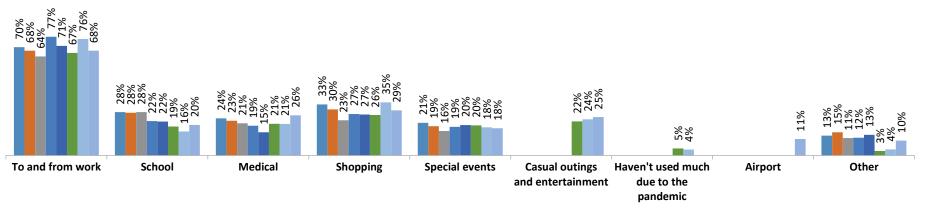


**Usage Of DART** 

#### 10) What is the primary purpose for which you use DART?



#### 9) For what purposes have you used DART in the past 6 months?

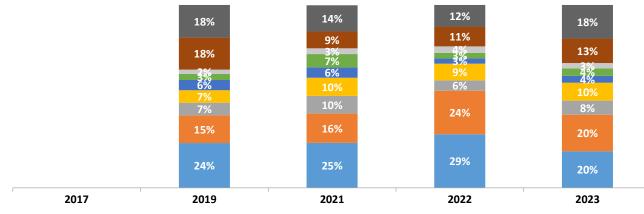




## **Riders most often use DART to avoid traffic/parking stressors or to save money**

### **Usage Of DART**

#### 11) What is the primary reason you use DART for your transportation needs?







## **Key Driver Analysis Drivers of DART Satisfaction**

Note: Key driver analysis produces derived importance of specific attributes of DART's performance. The higher the score, the more important it is as a driver of satisfaction.

Cleanliness

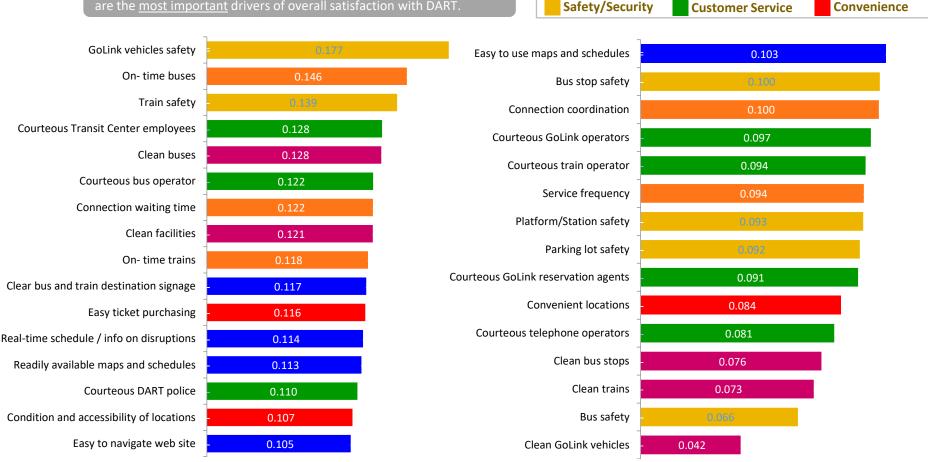
Timeliness

Safety/Security

Communication

Convenience

On-time buses, convenient location of stops and courteous DART police are the most important drivers of overall satisfaction with DART.



Base: N=6493 (2023 Respondents)

Q13. Overall, how satisfied are you with the services provided by DART? (Check one)(5-point scale, Very satisfied to Not at all satisfied)

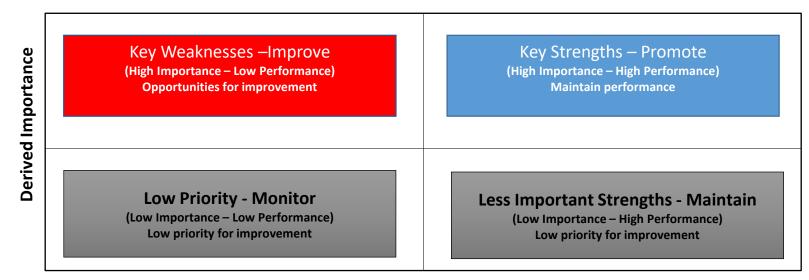
Q27. How would you rate DART's performance on the following criteria? (5-point scale, Excellent to Poor)



A quadrant map was created to show DART's performance against the key drivers of satisfaction

**Derived importance** (vertical axis) of each driver of satisfaction measures the degree of association between the predictor variables (Q27) and customer satisfaction (Q13). It is calculated using partial correlations, a robust method that controls for the inter-correlations between predictor variables, allowing for a clearer understanding of the relative impact of each one. (e.g., a predictor which explains twice the variance of another predictor can be viewed as being twice as important)

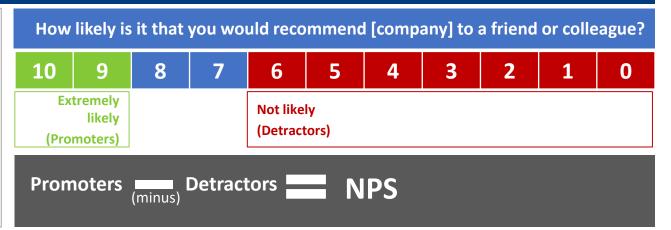
DART's performance scores (horizontal axis) are the top-two-box scores of the Q27 attributes.





#### Likelihood to recommend is a highly regarded question used across companies as a key indicator of performance.

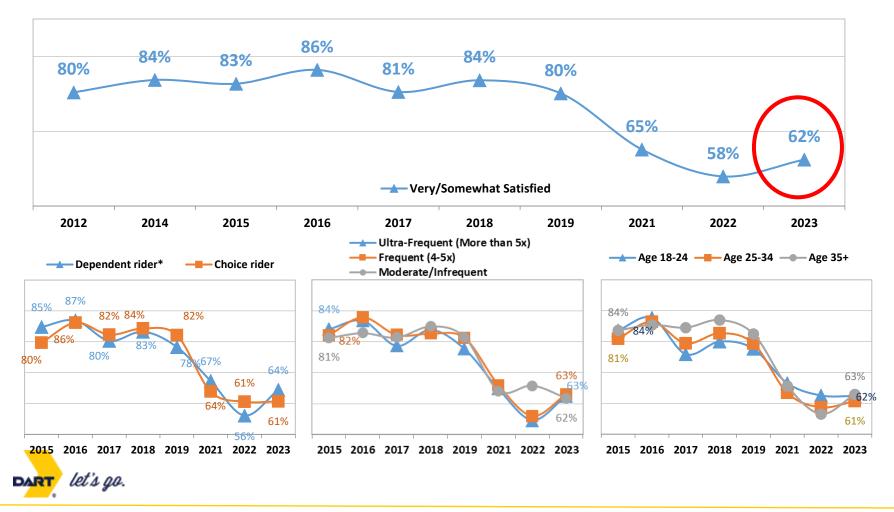
Net Promoter System<sup>™</sup>: Every company's customers can be divided into three categories. "Promoters" are loyal enthusiasts who keep buying from a company and urge their friends to do the same. "Passives" are satisfied, but unenthusiastic, customers who can be easily wooed by the competition. And "detractors" are unhappy customers trapped in a bad relationship.



## Appendix Customer Datasets

## **Overall satisfaction improved in 2023, reversing a declining trend**

**Satisfaction With DART** 



# DART

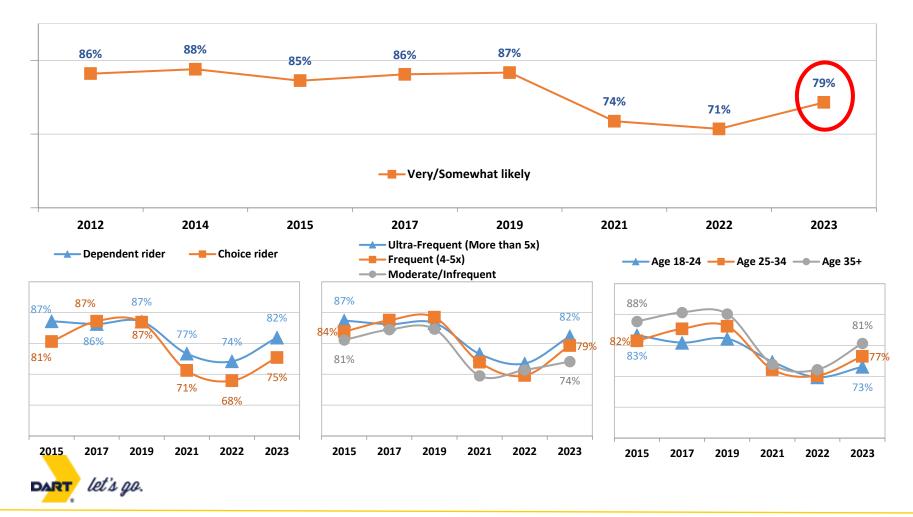
## Satisfaction improved more among dependent riders, among African American and among frequent riders

Satisfaction With DART: Key Subgroups % Very/Somewhat Satisfied Dependent rider\* Choice rider ----- Men Women ------ Age 18-24 ------ Age 25-34 ------- Age 35+ 87% 87% 85% 84% 81% 84% 82% 84% 84% 82% 82% 80% 81% 81% 30% 79% 67% 64% 63% 63% 61% 59% 62% 64 63 63% 61% 61% 58% 2015 2016 2017 2018 2019 2021 2022 2023 2015 2016 2017 2018 2019 2021 2022 2023 2015 2016 2017 2018 2019 2021 2022 2023 \* Dependent riders: "DART is my only means of transportation" Ultra-Frequent (More than 5x) Caucasian African American ----- Not Hispanic \_\_\_\_ -Frequent (4-5x) — Moderate/Infrequent 89% 88% 89% 86% 86% 83% 84% 83% 83% 82% 85% 83% 82% 82% 80% 81% 69% 81% 81% 66% 64% 76% 63% 679 65% 63% 62% 61% 58% 2015 2016 2017 2018 2019 2021 2022 2023 2015 2016 2017 2018 2019 2021 2022 2023 2015 2016 2017 2018 2019 2021 2022 2023

Q13. Overall, how satisfied are you with the services provided by DART? (5-point scale, Very satisfied to Not at all satisfied)

# Likelihood to Continue Using DART rose in 2023

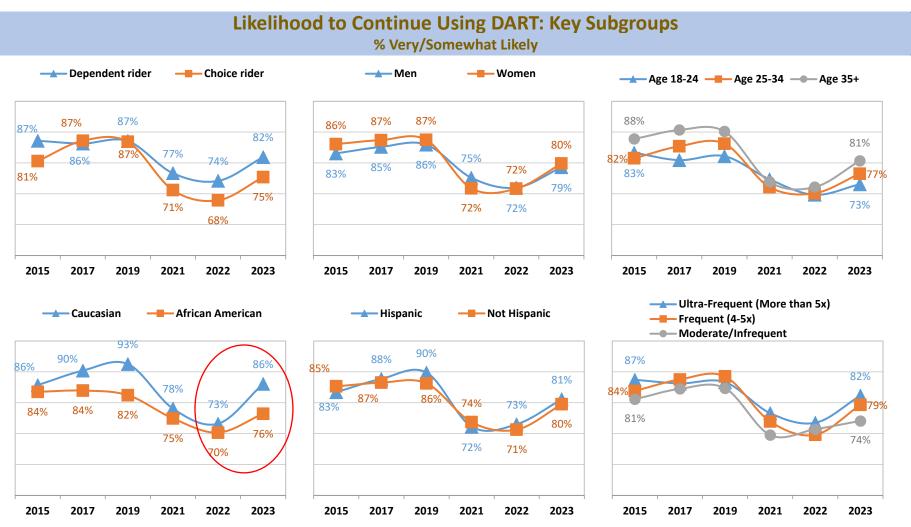
Likelihood to Continue Using DART: Total



Q14. How likely are you to continue using DART in the future? (5-point scale, Very likely to Not at all likely)



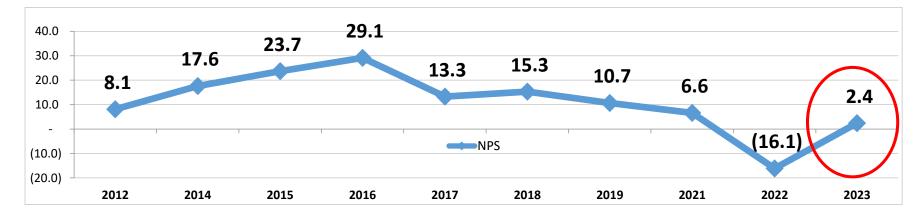
### Likelihood to continue using DART is higher among Caucasians and rose more for that segment

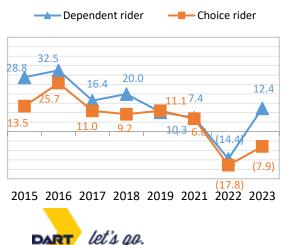


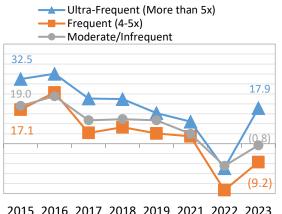
Q14. How likely are you to continue using DART in the future? (5-point scale, Very likely to Not at all likely)

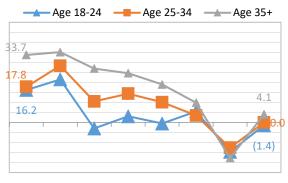
# DART's NPS rebounded after a steep decline in 2022

### Likelihood to Recommend (Net Promoter Score)





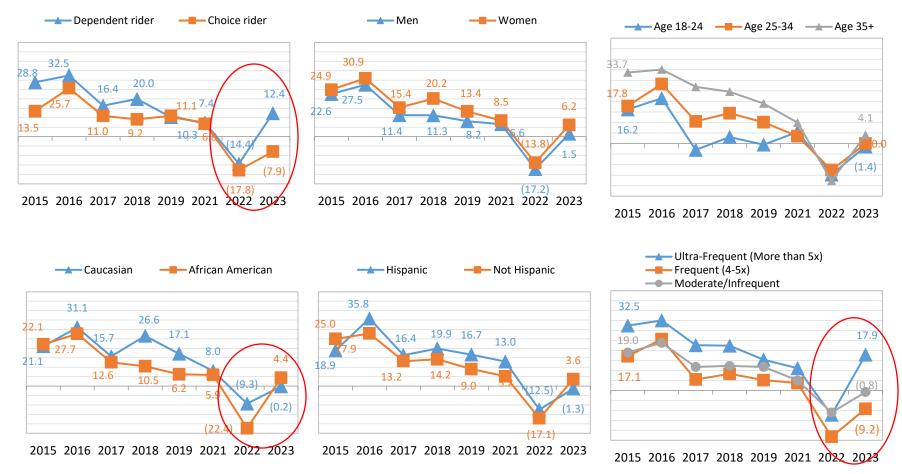




2015 2016 2017 2018 2019 2021 2022 2023

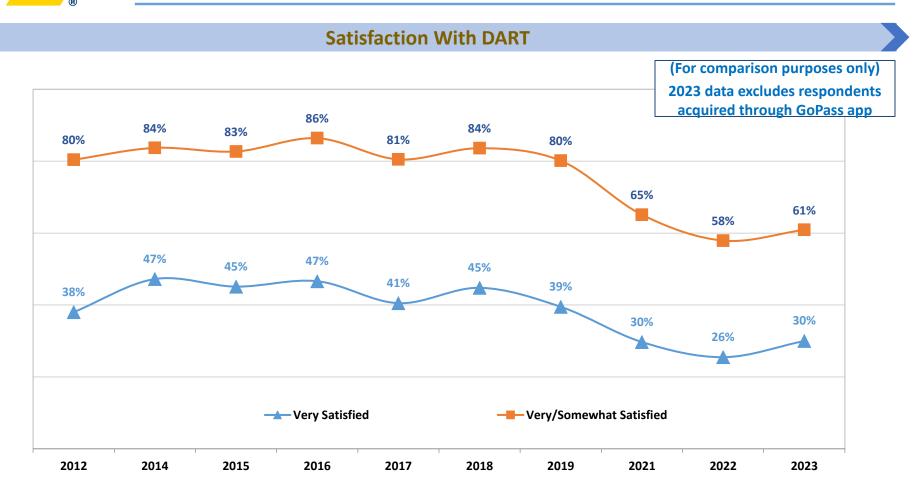
## DART's NPS increase was more among key customers – African Americans, dependent, and frequent riders

#### Likelihood To Recommend: Key Subgroups (Net Promoter Score)



Q15. On a scale of 0 to 10, how likely are you to recommend using DART to friends or family members? (11-point scale, 0 to 10, Extremely Likely to Not At All Likely)

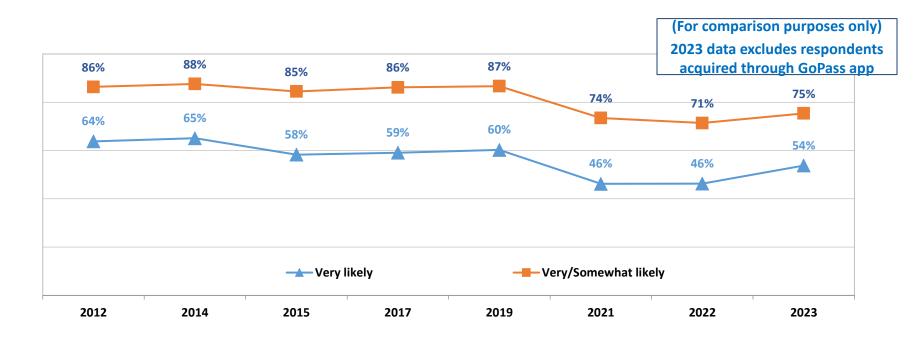
### [Satisfaction excluding Dataset 3 – GoPass respondents]



DART

### [Likelihood to ride excluding Dataset 3 – GoPass respondents]

#### Likelihood to Continue Using DART: Total

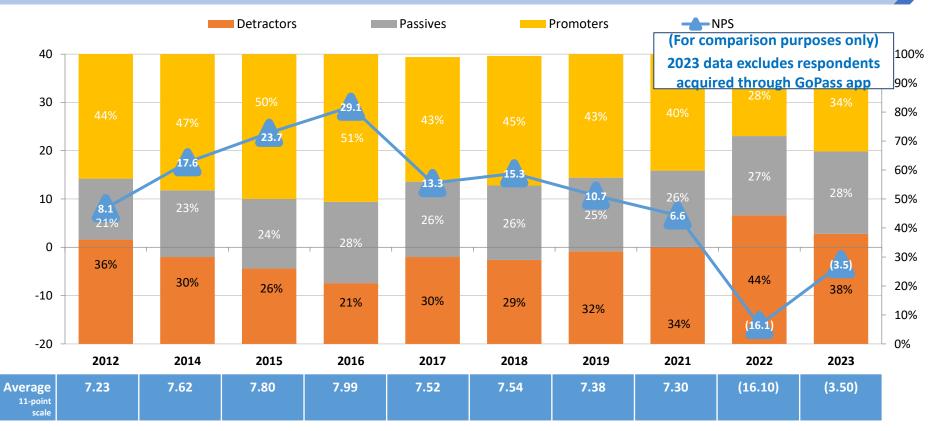


DAR



## [NPS excluding Dataset 3 – GoPass respondents]

Likelihood to Recommend (Net Promoter Score)



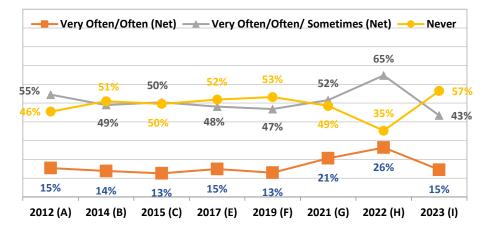
Q15. On a scale of 0 to 10, how likely are you to recommend using DART to friends or family members? (11-point scale, 0 to 10, Extremely Likely to Not At All Likely)



## Incidence of buses not showing up or stopping to pick up declined

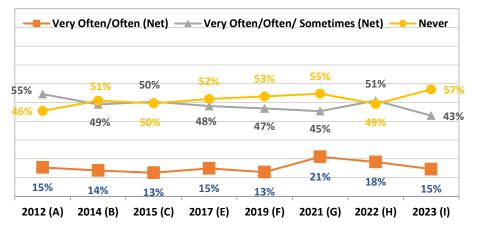
#### How Often Experience Problems With Bus Not Showing Up At All

The percentages of respondents who have had problems with bus pick-ups increased more so among 18-24, dependent riders, and African Americans.



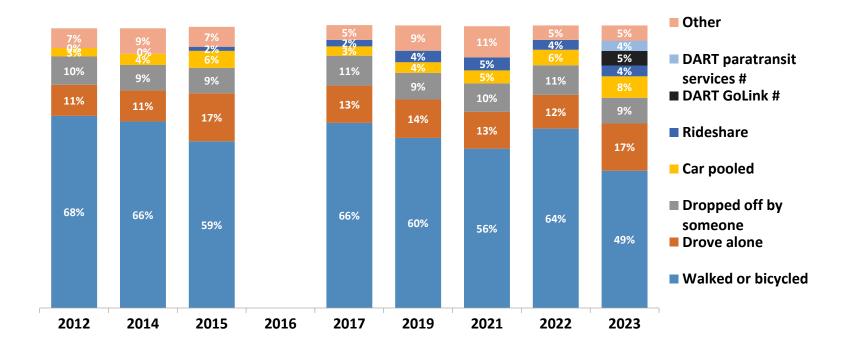
#### How Often Experience Problems With Bus Not Stopping to Pick Up

The percentages of respondents who have issues with bus pick-ups are increasing slightly among age 18-24, dependent riders, and African Americans.



Note: This question was not asked in 2016 or 2018. Q28. In the past 6 months, how often have you experienced a problem with your bus not showing up at all?

## The proportion of riders who walk/bike to DART has reduced with the introduction of GoLink

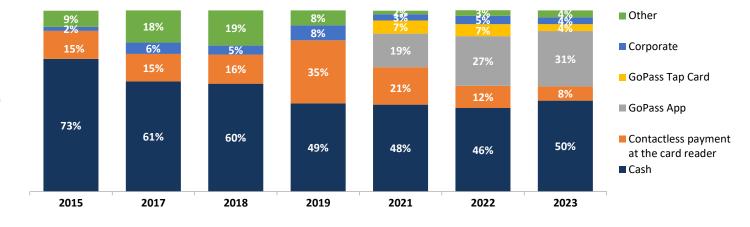




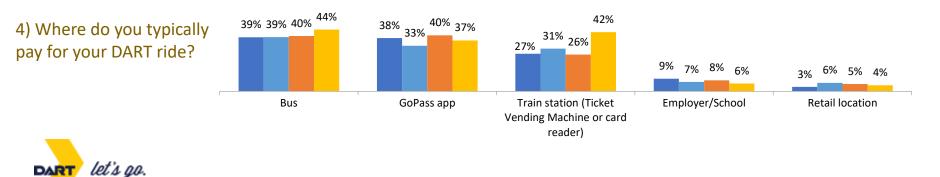
1) How did you travel to the location where you began your first DART trip today?

# **GoPass App continues to grow in adoption**

5) How do you typically pay for your DART ride?

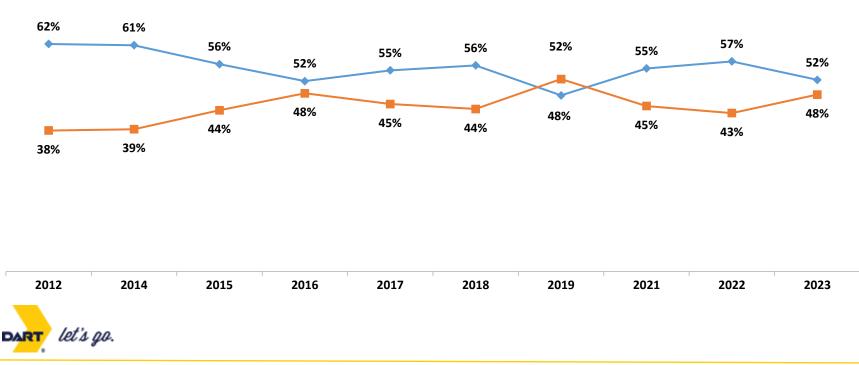


■ 2019 ■ 2021 ■ 2022 ■ 2023



## Dependent riders continue to outnumber choice riders





<sup>1</sup>new) Which of the following describes you best?



